

Business Plan Value-Add Program

Complete interior renovations

01

- 35 remaining classic units upgraded to the Premium finish (115 of 150 already renovated by prior ownership).
- Scope: LVP flooring, granite counters, subway-tile backsplash, refreshed cabinets, updated lighting /plumbing fixtures, appliance package.
- Interior renovation budget ~\$404K; renovations sequenced to lease rollover (no mass vacancy).



Classic unit

Mark renovated units to market

02

- Bring in-place rents on the already-renovated stock up to market as leases roll, capturing the loss-to-lease.



Renovated unit

Business Plan Value-Add Program

Ancillary income

03

- Property-wide washer/dryer program at \$65/unit/month, phased in over the hold.
- Capture below-market covered parking (\$50 carports) and other ancillary fee income.



Before



After

Exterior & amenity capital

04

- ~\$762K exterior and amenity capital (paint, landscaping, lighting, amenity refresh) supporting the rent program.



CAPITAL

Real Estate Investment firm

www.cpicapital.com

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Chief Investment Officer

Renovation Premiums and Mark-to-Market by Unit Type

Unit Type				In Place Monthly Rent			Proforma Renovated Monthly Rent			Monthly Premium Increase	
Type	Unit Count	SqFt	Ttl Sqft	Average	Total	\$/Sqft	Average	Total	\$/Sqft	\$ Incr.	% Increase
Aspen 1BR/1BA	17	688	11,696	\$ 1,122	\$ 19,069	\$ 1.63	\$ 1,200	\$ 20,400	\$ 1.74	\$ 1,331	7%
Aspen-R 1BR/1BA	47	688	32,336	\$ 1,139	\$ 53,514	\$ 1.65	\$ 1,200	\$ 56,400	\$ 1.74	\$ 2,886	5%
Tahoe 1BR/1.5BA	6	749	4,494	\$ 1,184	\$ 7,105	\$ 1.58	\$ 1,450	\$ 8,700	\$ 1.94	\$ 1,595	22%
Tahoe-R 1BR/1.5BA	16	749	11,984	\$ 1,206	\$ 19,292	\$ 1.61	\$ 1,450	\$ 23,200	\$ 1.94	\$ 3,908	20%
Vail 2BR/2BA	12	929	11,148	\$ 1,461	\$ 17,527	\$ 1.57	\$ 1,550	\$ 18,600	\$ 1.67	\$ 1,073	6%
Vail-R 2BR/2BA	52	929	48,308	\$ 1,462	\$ 76,031	\$ 1.57	\$ 1,550	\$ 80,600	\$ 1.67	\$ 4,569	6%
Total Monthly/AVG	150	800	119,966	\$ 1,284	\$192,538	\$ 1.60	\$ 1,386	\$ 207,900	\$ 1.73	\$ 15,362	8.0%



Other Income / Ancillary Program



Property-wide washer/dryer program at \$65/unit/month, phased in over the hold



Reserved covered parking (carports) at \$50/month; below-market today

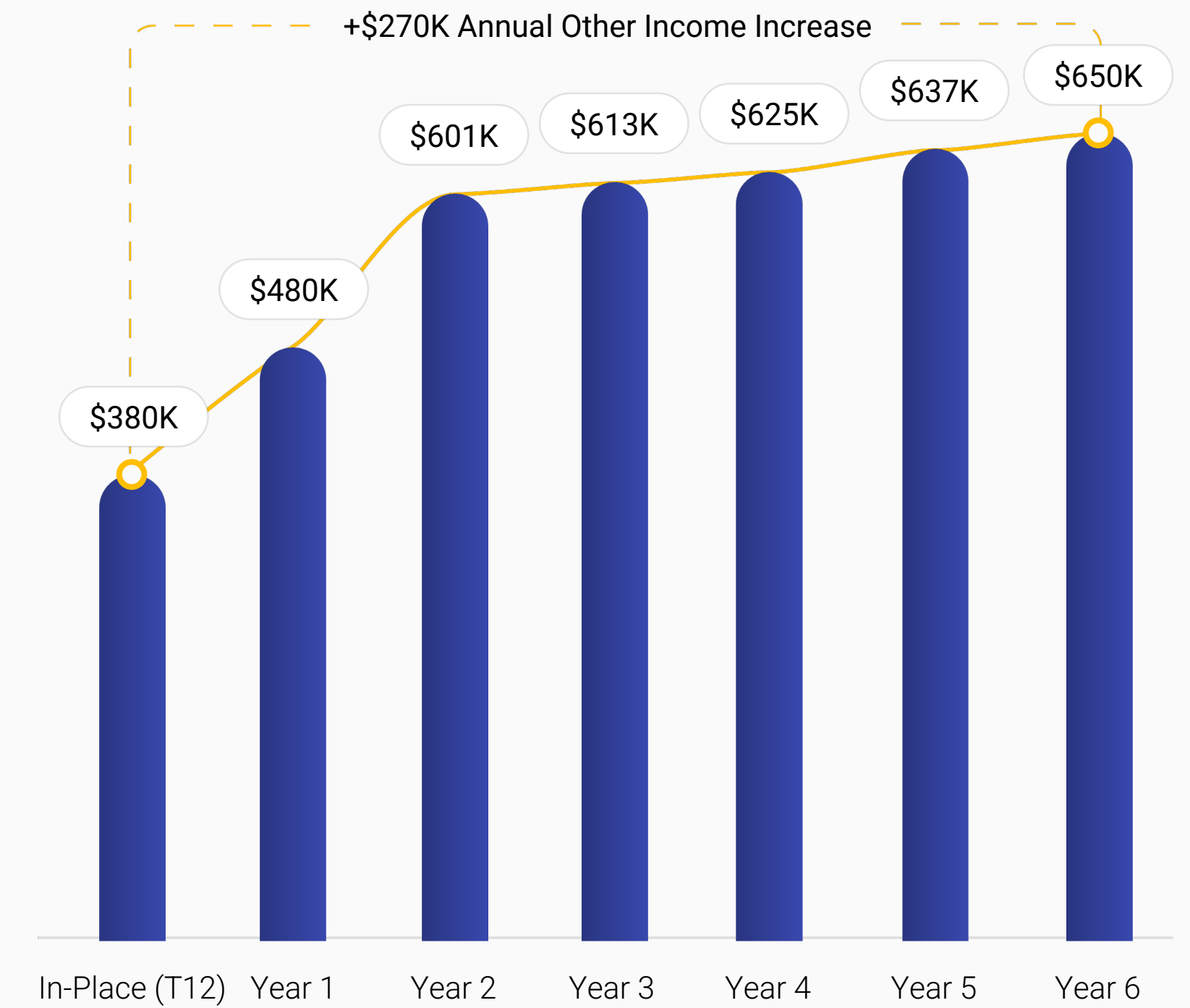


Utility recovery (RUBS) tightening on water/sewer; trash and pest recovery



Pet, fee, and miscellaneous income normalization

Stabilized other income



CPI Capital Wealth Creation Value Add System

Interior Unit Upgrades and Mark-to-Market

+\$102/unit/month rent premium, or \$15,362/ month in additional rent revenue

Value Add Calculation

$(\$15,362 / \text{month} * 12 \text{ months}) / 5.5\% \text{ cap rate} = \$3,300,000 \text{ Gross Value Added!}^*$

Amenity Enhancements

Capex budget of \$1.16 million for deferred maintenance and amenity enhancements, will complement interior upgrades, further supporting rent increases and enhancing tenant satisfaction. No specific revenue allocation however it supports the overall rent increases specified in interior unit upgrades above.

\$3,300,000

Total Value Created from Renovations

Other Income Improved over 5 years

Washer/Dryer, parking, and RUBS adding \$270,000 in additional income.

Value Add Calculation

$\$270,000 / 5.5\% \text{ cap rate} = \$4,900,000 \text{ Added Value!}^*$

\$4,900,000

Total Value Created from Additional Income

\$8,200,000

Total Value Created over the 5-year hold

*Estimated based on assumed exit cap, prior to renovation costs

